

Technical Assistance Report:  
Mediation Analysis

Research in Prevention Laboratory

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## Introduction

The purpose of this report is to briefly describe mediation analysis and to provide programs to analyze mediation models. We begin with a description of mediation, follow with a general description of mediation analysis, and end with data analyses programs and results from the SAS and SPSS statistical software packages. We present the analyses and results for a one mediator model first and then a four mediator model.

### Mediation

Mediation models explain “how” an effect occurred by hypothesizing a causal sequence. The basic mediation model is a causal sequence in which the independent variable (X) causes the mediator (M) which in turn causes the dependent variable (Y), therefore explaining how X had its’ effect on Y (see figure 1 in MacKinnon, 1994 or MacKinnon & Dwyer, 1993). Mediational processes are common in basic and applied psychology. For example, prevention programs in a variety of substantive areas are often developed with the same general underlying model displayed in Figure 1. The prevention program (X) is designed to change mediating variables (M) hypothesized to be causally related to the outcome (Y). If the assumption that the mediating variables are causally related to the outcome is correct, a prevention program that substantially changes the mediating variable will, in turn, change the outcome.

### Mediation Analysis

Mediation analysis is accomplished with three steps (Baron & Kenny, 1986; Judd & Kenny, 1981; MacKinnon & Dwyer, 1993). The first step is to determine the effect of the independent variable on the dependent variable. The second step is to determine the effect of the independent variable on the mediator. Lastly, the effect of the mediator on the dependent variable is determined. If there is evidence that the program caused the mediator and the mediator caused the dependent variable, there is evidence for mediation of the relationship between the program and the dependent variable.

Calculation of the mediated effect can be accomplished in two ways that yield identical results when the dependent variable is continuous (MacKinnon & Dwyer, 1993). The first method is more common in epidemiology. It involves two regression equations. In the first equation the dependent variable is regressed on the independent variable as shown in figure 3.

$$Model1: Y_o = b_1 + t' X_p + e_1$$

This yields the regression coefficient,  $\hat{b}_1$ , which relates the independent variable,  $X_p$ , to the dependent variable,  $Y_o$ , without taking the mediator into account. The  $\hat{a}_1$  represents the intercept and  $e_1$  represents the error term. In the second equation, the dependent variable,  $Y_o$ , is regressed on both the independent variable,  $X_p$ , and the mediator,  $X_m$ . This yields the coefficient  $\hat{b}_2$  relating the mediator to the dependent variable and the coefficient  $\hat{b}'_1$  relating the independent variable to the dependent variable after it is adjusted for the mediator. Again, the  $\hat{a}_2$  represents the intercept and  $e_2$  represents the error term.

$$Model2: Y_o = \hat{b}_2 + t' X_p + \hat{b} X_m + e_2$$

The value of the total effect is  $\hat{b}$  (from Model 1), the value of the direct effect is  $\hat{b}'_1$ , and the value of

the indirect, or mediated effect, is  $\hat{\alpha} - \hat{\beta}'$ .

The second method is more common in the social sciences and is based on path analysis (Baron & Kenny, 1986; Judd & Kenny, 1981; MacKinnon & Dwyer, 1993). It involves two regression equations to calculate the regression coefficients that correspond to the three paths shown in Figure 3. The first equation is Model 2, from above which yields the coefficient  $\hat{a}$  relating the mediator to the dependent variable and the coefficient  $\hat{\beta}'$  relating the independent variable to the dependent variable after it is adjusted for the mediator. In the next equation, the mediator,  $Y_m$ , is regressed on the independent variable,  $X_p$ , yielding coefficient,  $\hat{a}$ . As with the previous two models, the  $\hat{a}_3$  represents the intercept and  $e_3$  represents the error term.

$$Model 3: Y_m = b_3 + a X_p + e_3$$

The product of  $\hat{a}\hat{a}$  is the indirect, or mediated, effect,  $\hat{\beta}'$  is the direct effect, and the total effect is calculated as  $\hat{\alpha} = \hat{a}\hat{a} + \hat{\beta}'$ .

Note that  $\hat{\beta}'$  is referred to as the direct effect and both  $\hat{\alpha} - \hat{\beta}'$  and  $\hat{a}\hat{a}$  are referred to as the indirect, or mediated, effect.

#### Significance Tests of Mediation

The t-test value of the mediated effect can be calculated by dividing the mediated effect by the standard error of the mediated effect (MacKinnon and Dwyer, 1993). The variance of the mediated effect for the  $\hat{\alpha} - \hat{\beta}'$  method was derived by McGuigan and Langholtz (1988).

$$S_{t-t'}^2 = S_t^2 + S_{t'}^2 - 2S_{tt'}$$

The following is the equation for the significance test of  $\hat{\alpha} - \hat{\beta}'$ .

$$t = \frac{(t - t')}{\sqrt{S_t^2 + S_{t'}^2 - 2S_{tt'}}}$$

The variance of  $\hat{a}\hat{a}$  was derived by Sobel (1982) using the multivariate delta method. The following is the exact variance of  $\hat{a}\hat{a}$ , however, the last term in parenthesis is omitted in Sobel's variance because it is based on first derivatives.

$$S_{ab}^2 = a^2 S_b^2 + b^2 S_a^2 (+ S_a^2 S_b^2)$$

The significance test of  $\hat{a}\hat{a}$  uses a z distribution although the test may not follow a normal distribution (MacKinnon & Lockwood, under review; MacKinnon, Warsi, & Dwyer, 1995). The following is the equation for the significance test of  $\hat{a}\hat{a}$  using Sobel's (1982) first order solution for the variance of the mediated effect.

$$z = \frac{ab}{\sqrt{a^2 S_b^2 + b^2 S_a^2}}$$

### Sample data set

The adolescent training and learning to avoid steroids (ATLAS) data set will be used to illustrate mediation analysis. For the one-mediator model we use program (no program vs. program) as the independent variable, peers-as-an-information source as the mediator, and intentions-to-use-anabolic androgenic steroids (AAS) as the dependent variable. For the four-mediator model we use the same independent and dependent variables, program and intentions-to-use-AAS. For the mediators we use peers-as-an-information source, resistance to drug offers, normative beliefs about AAS use, and attitudes toward users of AAS.

SPSS and SAS programs and output for this one-mediator and four-mediator model are shown below.

## One-Mediator Model

### SAS Program

```
/*A mediation model for ATLAS data  
group to peer-as-information-source to intent to use  
Output includes regressions, se, and correlations  
*/
```

```
libname old '$dave/datafiles/';  
option nocenter ls=80;  
data univ; set old.btog(keep=school id  
csgroup dgroup csintent dintet  
csperin dperin waveb wavecs  
waved);
```

**Data**  
Opening data set “btog” in directory ‘\$dave/datafiles/’ and selecting the relevant variables

```
*Selecting only cohort 1;  
if waveb=1;  
*Combining cs and d wave variables for cohort1 subjects;  
data combine; set univ;  
if wavecs=1 then dgroup=csgroup;  
if wavecs=1 then dperin=csperin;  
if wavecs=1 then dintent=csintent;  
group=dgroup;  
peerinf=dperin;  
intent=dintent;
```

**Variables**  
Group – group vs. no group (independent variable)  
Peerinf – peers-as-information-source (mediator)  
Intent – intent-to-use-AAS (dependent variable)

```
if not (group = . or peerinf = . or intent = .);  
proc means data=combine;
```

**Case selection**  
Selecting cases with complete data for all three variables.

```
proc reg data=combine;  
model intent=group;  
model peerinf=group;  
model intent=group peerinf;  
run;
```

**Regressions**  
Regressing the intent-to-use-AAS (1<sup>st</sup> model) and peers-as-information source (2<sup>nd</sup> model) on group.  
Regressing intent-to-use-AAS on both group and peers-as-information-source (3<sup>rd</sup> model).

```
run;  
quit;
```

## Output from SAS

Model : MODEL1

Dependent Variable: INTENT

Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	T for H0: Parameter=0	Prob >  T
INTERCEP	1	1. 769631	0. 05634485	31. 407	0. 0001
GROUP	1	-0. 166514	0. 08261059	-2. 016	0. 0441

Regression coefficient estimate for path  $\hat{\alpha}$ , the total effect of group on intent-to-use-AAS = -0.167

Model : MODEL2

Dependent Variable: PEERINF

Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	T for H0: Parameter=0	Prob >  T
INTERCEP	1	4. 597614	0. 07507145	61. 243	0. 0001
GROUP	1	0. 579859	0. 11006677	5. 268	0. 0001

Regression coefficient estimate for path  $\hat{\alpha}$ , the effect of group on the mediator, peers-as-information-source = 0.580.

Model : MODEL3

Dependent Variable: INTENT

Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	T for H0: Parameter=0	Prob >  T
INTERCEP	1	2. 169626	0. 12965967	16. 733	0. 0001
GROUP	1	-0. 116066	0. 08341575	-1. 391	0. 1645
PEERINF	1	-0. 087001	0. 02543580	-3. 420	0. 0007

Regression coefficient estimate for path  $\hat{\alpha}$ , the effect of peers-as-information-source on intent-to-use-AAS = -0.087 and the regression coefficient estimate for path  $\hat{\beta}$ , the effect of the mediator, peers-as-an-information-source, on intent-to-use-AAS = -0.116.

### Results:

$$\text{Mediated effect} = \hat{\alpha} * \hat{\beta} = .580 * -.087 = -0.05$$

$$\text{Direct effect} = \hat{\beta} = -0.12.$$

$$\text{Total effect} = (\hat{\alpha} * \hat{\beta}) + \hat{\beta} = -0.12 + -0.05 = -0.17$$

## SPSS Program

```
get sas data='c:\my documents\btog'.
```

**Data**  
Opening data set “btog”

```
select if waveb=1.
```

```
if (wavecs=1) dgroup=csgroup.  
if (wavecs=1) dperin=csperin.  
if (wavecs=1) dintent=csintent.
```

```
compute group=dgroup.  
compute peerinf=dperin.  
compute intent=dintent.
```

**Variables**  
Group – group vs. no group (independent variable)  
Peerinf – peers-as-information-source (mediator)  
Intent – intent-to-use-AAS (dependent variable)

```
variable labels group 'Group'  
peerinf 'Peers as information source'  
intent 'Intent to use'.
```

```
select if (group ge 0) and (peerinf ge 0)  
and (intent ge 0).
```

**Case selection**  
Selecting cases with complete data for all three variables.

```
regression  
/variables=group peerinf intent  
/missing=listwise  
/descriptives=mean stddev  
/statistics=all  
/dependent=intent  
/enter=group  
/enter=peerinf.
```

**Regressions**  
Regressing intent-to-use-AAS (1<sup>st</sup> model)on group.  
Regressing intent-to-use-AAS on both group and peers-as-information-source (3<sup>rd</sup> model).

```
regression  
/variables=group peerinf  
/missing=listwise  
/descriptives=mean stddev  
/statistics=all  
/dependent=peerinf  
/enter=group.
```

**Regressions**  
Regressing peers-as-information source (2<sup>nd</sup> model) on group.

## Output from SPSS

\* \* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \* \*

Equation Number 1 Dependent Variable.. INTENT Intent to use  
 Block Number 1. Method: Enter GROUP

----- Variables in the Equation -----

Variable	B	SE B	Beta	SE Beta	Correl Part Cor
GROUP	- .166514	.082611	-.068571	.034019	-.068571 -.068571
(Constant)	1.769631	.056345			

Regression coefficient estimate for path  $\hat{\alpha}$ , the total effect of group on intent-to-use-AAS = -0.167

\* \* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \* \*

Equation Number 1 Dependent Variable.. INTENT Intent to use  
 Block Number 2. Method: Enter PEERINF

----- Variables in the Equation -----

Variable	B	SE B	Beta	SE Beta	Correl Part Cor
GROUP	-.116066	.083416	-.047797	.034351	-.068571 -.047043
PEERINF	-.087001	.025436	-.117494	.034351	-.125945 -.115643
(Constant)	2.169626	.129660			

Regression coefficient estimate for path  $\hat{\alpha}$ , the effect of peers-as-information-source on intent-to-use-AAS = -0.087 and the regression coefficient estimate for path  $\hat{\beta}$ , the effect of the mediator, peers-as-an-information source, on intent-to-use-AAS = -0.116.

\* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \*

Equation Number 1 Dependent Variable.. PEERINF Peers as information source

Block Number 1. Method: Enter GROUP

----- Variables in the Equation -----

Variable	B	SE B	Beta	SE Beta	Correl Part Cor
GROUP	.579859	.110067	.176815	.033562	.176815 .176815
(Constant)	4.597614	.075071			

Regression coefficient estimate for path  $\alpha$ , the effect  
of group on the mediator, peers-as-information-  
source = 0.580.

## Four-Mediator Model

### SAS Program

```
libname old 'c:\my documents\atlas\data';
option nocenter ls=80;
data univ; set old.btog(keep=school id csgroup dgroup csintent
dintent csperin dperin csnorms dnorms csatuse datuse csresist dresist
waveb wavecs waved);

*Selecting only cohort 1;
if waveb=1;

*Combining cs and d wave variables for cohort1 subjects;
data combine; set univ;
if wavecs=1 then dgroup=csgroup;
if wavecs=1 then dperin=csperin;
if wavecs=1 then dnorms=csnorms;
if wavecs=1 then dresist=csresist;
if wavecs=1 then datuse=csatuse;
if wavecs=1 then dintent=csintent;
group=dgroup;
peerinf=dperin;
norms=dnorms;
attitude=datuse;
resistan=dresist;
intent=dintend;

if (group ne . and peerinf ne . and norms ne . and attitude ne .
and resistan ne . and intent ne .);

proc freq data=combine; table group peerinf norms attitude resistan intent
/ norow nopercents;

proc reg data=combine;
model intent=group;
model peerinf=group;
model norms=group;
model attitude=group;
model resistan=group;
model intent=group peerinf norms attitude resistan;

run;
quit;
```



## SAS Output

The REG Procedure

Model: MODEL1

Dependent Variable: intent

### Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	5. 80598	5. 80598	4. 03	0. 0449
Error	853	1227. 55660	1. 43911		
Corrected Total	854	1233. 36258			
Root MSE		1. 19963	R-Square	0. 0047	
Dependent Mean		1. 68240	Adj R-Sq	0. 0035	
Coeff Var		71. 30461			

### Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	1. 75930	0. 05612	31. 35	<. 0001
group	1	-0. 16520	0. 08225	-2. 01	0. 0449

The SAS System

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The REG Procedure

Model: MODEL2

Dependent Variable: peerinf

### Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	72. 17577	72. 17577	27. 91	<. 0001
Error	853	2205. 78505	2. 58591		
Corrected Total	854	2277. 96082			
Root MSE		1. 60808	R-Square	0. 0317	
Dependent Mean		4. 87836	Adj R-Sq	0. 0305	
Coeff Var		32. 96348			

**Parameter Estimates**

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	4.60722	0.07522	61.25	<.0001
group	1	0.58248	0.11025	5.28	<.0001

The SAS System

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**The REG Procedure**

**Model:** MODEL3

**Dependent Variable:** norms

**Analysis of Variance**

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	0.55828	0.55828	0.23	0.6352
Error	853	2114.38409	2.47876		
Corrected Total	854	2114.94237			
Root MSE	1.57441	R-Square	0.0003		
Dependent Mean	2.24230	Adj R-Sq	-0.0009		
Coeff Var	70.21399				

**Parameter Estimates**

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	2.21845	0.07365	30.12	<.0001
group	1	0.05123	0.10794	0.47	0.6352

The SAS System

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**The REG Procedure**

**Model:** MODEL4

**Dependent Variable:** attitude

**Analysis of Variance**

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	5.29163	5.29163	2.60	0.1073
Error	853	1736.28848	2.03551		

Corrected Total 854 1741. 58012

Root MSE 1. 42671 R-Square 0. 0030  
Dependent Mean 5. 31813 Adj R-Sq 0. 0019  
Coeff Var 26. 82734

#### Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	5. 24471	0. 06674	78. 59	<. 0001
group	1	0. 15772	0. 09782	1. 61	0. 1073

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The REG Procedure

Model: MODEL5

Dependent Variable: resistan

#### Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	7. 35361	7. 35361	4. 06	0. 0443
Error	853	1546. 65503	1. 81319		
Corrected Total	854	1554. 00864			

Root MSE 1. 34655 R-Square 0. 0047  
Dependent Mean 6. 00741 Adj R-Sq 0. 0036  
Coeff Var 22. 41481

#### Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	5. 92086	0. 06299	94. 00	<. 0001
group	1	0. 18592	0. 09232	2. 01	0. 0443

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The REG Procedure

Model: MODEL6

Dependent Variable: intent

### Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	5	266.74573	53.34915	46.86	<.0001
Error	849	966.61685	1.13854		
Corrected Total	854	1233.36258			
Root MSE	1.06702	R-Square	0.2163		
Dependent Mean	1.68240	Adj R-Sq	0.2117		
Coeff Var	63.42269				

### Parameter Estimates

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr >  t
Intercept	1	4.36778	0.21127	20.67	<.0001
group	1	-0.07243	0.07444	-0.97	0.3308
peerinf	1	-0.02507	0.02322	-1.08	0.2806
norms	1	0.06117	0.02326	2.63	0.0087
attitude	1	-0.17704	0.02759	-6.42	<.0001
resistan	1	-0.28715	0.02899	-9.90	<.0001

## SPSS Program

```
get sas data='c:\my documents\atlas\data\sastrans.por'.

select if waveb=1.

if (wavecs=1) dgroup=csgroup.
if (wavecs=1) dperin=csperin.
if (wavecs=1) datuse=csatuse.
if (wavecs=1) dnorms=csnorms.
if (wavecs=1) dresist=csresist.
if (wavecs=1) dintent=csintent.

compute group=dgroup.
compute peerinf=dperin.
compute attitude=datuse.
compute norms=dnorms.
compute resistan=dresist.
compute intent=dintent.

variable labels group 'Group'
peerinf 'Peers as information source'
attitude 'Attitude towards use of AAS'
norms 'Normative beliefs about AAS use'
resistan 'Resistance skills'
intent 'Intent to use'.

select if not(missing(group) and missing(peerinf) and missing(attitude) and missing(norms)
and missing(resistan) and missing(intent)).

regression
/variables=group peerinf attitude norms resistan intent
/missing=listwise
/descriptives=mean stddev
/statistics=coeff r anova ses tol cha zpp
/dependent=intent
/enter=group
/enter=peerinf attitude norms resistan.

regression
/variables=group peerinf
/missing=listwise
/descriptives=mean stddev
/statistics=coeff r anova ses tol cha zpp
/dependent=peerinf
/enter=group.
```

```
regression  
/variables=group attitude  
/missing=listwise  
/descriptives=mean stddev  
/statistics=coeff r anova ses tol cha zpp  
/dependent=attitude  
/enter=group.
```

```
regression  
/variables=group norms  
/missing=listwise  
/descriptives=mean stddev  
/statistics=coeff r anova ses tol cha zpp  
/dependent=norms  
/enter=group.
```

```
regression  
/variables=group resistan  
/missing=listwise  
/descriptives=mean stddev  
/statistics=coeff r anova ses tol cha zpp  
/dependent=resistan  
/enter=group.
```

## SPSS output

\*\*\* MULTIPLE REGRESSION \*\*\*

Equation Number 1 Dependent Variable.. INTENT Intent to use

Block Number 1. Method: Enter GROUP

Variable(s) Entered on Step Number

1.. GROUP Group

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	-.165204	.082249	-.068611	-2.009	.0449
(Constant)	1.759300	.056116		31.351	.0000

\* \* \* \* \*

Block Number 2. Method: Enter PEERINF ATTITUDE NORMS RESISTAN

Variable(s) Entered on Step Number

2.. NORMS Normative beliefs about AAS use  
3.. ATTITUDE Attitude towards use of AAS  
4.. PEERINF Peers as information source  
5.. RESISTAN Resistance skills

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	-.072427	.074436	-.030080	-.973	.3308
PEERINF	-.025067	.023216	-.034067	-1.080	.2806
ATTITUDE	-.177039	.027590	-.210375	-6.417	.0000
NORMS	.061172	.023259	.080104	2.630	.0087
RESISTAN	-.287150	.028991	-.322323	-9.905	.0000
(Constant)	4.367779	.211267		20.674	.0000

\* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \*

\* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \*

Equation Number 1 Dependent Variable.. PEERINF Peers as information sourc

Descriptive Statistics are printed on Page 5

Block Number 1. Method: Enter GROUP

Variable(s) Entered on Step Number

1.. GROUP Group

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	. 582477	. 110253	. 178001	5. 283	. 0000
(Constant)	4. 607221	. 075223		61. 248	. 0000

\* \* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \* \*

Equation Number 1 Dependent Variable.. ATTITUDE Attitude towards use of A  
Descriptive Statistics are printed on Page 8

Block Number 1. Method: Enter GROUP

Variable(s) Entered on Step Number

1.. GROUP Group

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	. 157717	. 097818	. 055122	1. 612	. 1073
(Constant)	5. 244712	. 066739		78. 586	. 0000

\* \* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \* \*

Equation Number 1 Dependent Variable.. NORMS Normative beliefs about AAS

Block Number 1. Method: Enter GROUP

Variable(s) Entered on Step Number

1.. GROUP Group

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	. 051228	. 107945	. 016247	. 475	. 6352
(Constant)	2. 218454	. 073648		30. 123	. 0000

\* \* \* \* \* M U L T I P L E R E G R E S S I O N \* \* \* \* \*

Equation Number 1 Dependent Variable.. RESISTAN Resistance skills

Block Number 1. Method: Enter GROUP

Variable(s) Entered on Step Number

1.. GROUP Group

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
GROUP	. 185923	. 092322	. 068790	2. 014	. 0443
(Constant)	5. 920861	. 062989		93. 998	. 0000

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