

# ZEST: a Hybrid Model on Predicting Passenger Demand for Chauffeured Car Service

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## ABSTRACT

Chauffeured car service based on mobile applications like Uber or Didi suffers from supply-demand disequilibrium, which can be alleviated by proper prediction on the distribution of passenger demand. In this paper, we propose a **Z**ero-**G**rid **E**nsemble **S**patio**T**emporal model (*ZEST*) to predict passenger demand with four predictors: a temporal predictor and a spatial predictor to model the influences of local and spatial factors separately, an ensemble predictor to combine the results of former two predictors comprehensively and a Zero-Grid predictor to predict zero demand areas specifically since any cruising within these areas costs extra waste on energy and time of driver. We demonstrate the performance of ZEST on actual operational data from ride-hailing applications with more than 6 million order records and 500 million GPS points. Experimental results indicate our model outperforms 5 other baseline models by over 10% both in MAE and sMAPE on the three-month datasets.

## Keywords

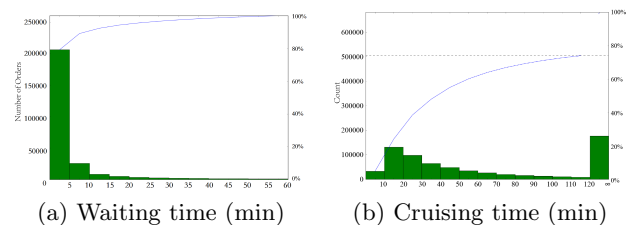
Spatiotemporal Data Mining; Demand Prediction; Chauffeured Car Service

## 1. INTRODUCTION

Chauffeured car service based on ride-hailing applications like Uber and Didi serves as an important transportation to provide passengers with convenient and professional services. However, in metropolises like Beijing or New York, it is common to see passengers seeking for taxicabs roadside either in downtown or in suburbs while some taxi drivers are cruising idly on the street.

This contradiction reveals the supply-demand disequilibrium with the following two scenarios: *Scenario 1*, demand exceeds supply, where passengers' needs would not be met in a timely response. As is shown in the Figure 1(a), 90% passengers who withdrew their requests canceled their or-

ders in the first 10 minutes and specifically, 80% canceled in their first 5 minutes. *Scenario 2*, supply exceeds demand, where drivers would spend overly long time in seeking for passengers. Figure 1(b) indicates that over 20% chauffeured drivers spend over 2 hours seeking for their next customers while only 40% drivers can pick up their next passengers within 30 minutes. In particular, areas that are highly possible of having zero demand in the next time period should be more concerned because any cruising within may be a waste in energy and time. Besides, after knowing some areas are very likely to be zero-demand area, the drivers can avoid driving to those areas, while dispatching centers of car companies can dispatch their cars and set their prices ahead of time dynamically, which can successively alleviates the disequilibrium of both Scenario-1 and Scenario-2 areas.



**Figure 1: Distribution of passengers' waiting time before canceling order and drivers' cruising time in Beijing during September 2015**

To solve the problem of disequilibrium, an overall prediction for passenger demand provides a global distribution of passengers, upon which we can dispatch in supply and adjust prices dynamically in advance. Although there are plenty of methods for prediction like Linear Regression and Multiple Additive Regression Tree, particularly, the pattern of demand for road transportation can be modeled as Poisson Process [5]. Li et al. [4] and Moreira-Matias et al. [6] both took advantage of Auto-Regression Moving Average method in time series analysis, which predicted the number of passengers in certain region based on historical pick-up data. However, aforementioned studies have assumed that the quantity of demanding passengers is equal to the pick-up counts recorded by taxi. But in countries where roadside taxi hailing is permissible, there are still plenty of people who manage but fail to take taxis.

Thus, there is a bias between the pick-up records and passenger demand. Zhang et al. [7] noticed this bias and ob-

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served online hidden context to infer the passenger demand. Instead of inferring the unpicked-up passengers, Jiang et al. [3] utilized the order data generated by demanding passengers through ride-hailing applications, which properly settled the bias since passengers in demand can only make requests through mobile applications. Therefore, the demand of passengers can be considered equal to the amount of orders recorded by applications. But the model they utilized was based on Linear Regression, which oversimplified the temporal and spatial influences. Moreover, as their model is based on regression, they cannot provide information on the possibility of areas having zero demand in the next time period.

In this manner, this paper focuses on the prediction of passengers in demand of chauffeured car service and how possible one region will have zero demand in certain periods. The major contributions of this paper can be summarized as follows: a) Based on the local data, a simple yet novel parameter named *FluctuationRate* is proposed in the temporal predictor to filter out irrelevant historical records; b) the influences of neighborhoods are modeled using different kinds of datasets, while most of the existing researches are based on onefold data; c) a specified model named *Zero-Grid Predictor* is presented to predicted areas with zero demand, along with an ensemble predictor combining the results of temporal and spatial model. The integration keeps the advantages of temporal and spatial model and provides the possibility of zero demand area, which is not covered by many state-of-art prediction models on passenger demand. Evaluations on real operational datasets with over 6 million order records and 500 million GPS points show that compared to ground truth, our model achieves 0.68 in MAE and 12.6% in sMAPE on average, which outperforms other five baseline models.

## 2. METHODOLOGY

In this section, we clarify some definitions and present the prediction model, including the framework and detailed design of each component.

### 2.1 Preliminary

**Definition 1: Time Period, Hour of Day and Day of Week.** We divide one day into several time periods while in experiment, the length of one period is 60 minutes and one day is divided into 24 periods. For example, when the length of each time period is one hour, “2015-06-01 16:03:22” at Monday’s hour of day (*HOD*) and day of week (*DOW*) will be 16 and 0 accordingly.

**Definition 2: Grid, Row, Col.** We divide one city into mutually disjoint grids, where each point in the records can be mapped into one grid by locating the index of row number *row* and column number *col*. In experiments, the distance from one grid to another is approximately equal to the driving distance within 10 minutes in the city.

**Definition 3: Order.** Given the time period *t* and grid *r*, the amount of order records requested from passengers within *t* and *r* are denoted as  $Order_t^r$ .

**Definition 4: Zero-Grid.** When a grid *r* has zero order in time period *t*, i.e  $Order_t^r = 0$ , we call *r* is a Zero-Grid. From the perspective of saving energy and time, Zero-Grids should be given close attention in dispatching to meet the need of demanded areas.

### 2.2 Framework of Model

As is shown in Figure 2, the construction of our model is mainly based on the offline learning on historical data, online data preprocessing and online prediction. For order data and GPS data stream, we firstly partition and aggregate them into certain grids and time periods as *Order*. Then in the offline learning process, preprocessed data is separately fed into predictors to re-train our models every week. Upon the model, online predictions can be generated with preprocessed input data.

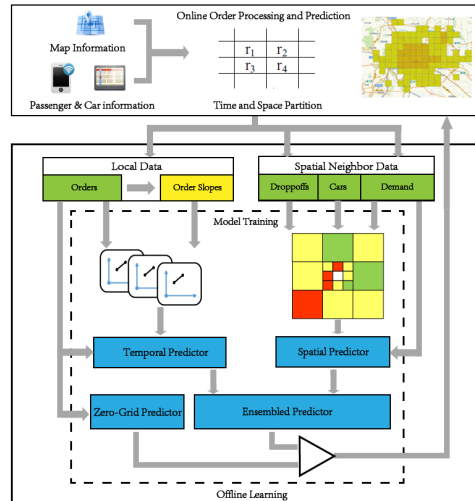


Figure 2: Framework of the prediction model

As is shown in Figure 2, our prediction model includes a temporal predictor (*TP*), a spatial predictor (*SP*), an ensemble predictor (*EP*) that combines former two predictors and a Zero-Grid predictor (*ZP*) which provides the possibilities of a grid *r* being a Zero Grid. When a grid has a high possibility of having zero demand in the next time period, the final prediction will be zero.

### 2.3 Temporal Predictor

Intuitively, given a region, its demand at certain period could be roughly deduced from demand at comparable periods, like same time of the day or same day of the week. However, the passenger demand is sometimes irregularly variant at same time of the day and may lead to bias if all historical periods are taken into prediction.

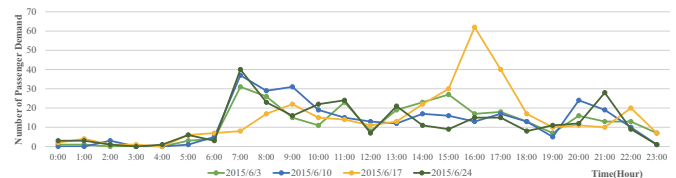


Figure 3: Passenger demand near Renmin University of Wednesdays in June 2015

Figure 3 gives an example of the passenger demand in Renmin University area at Wednesdays in July where the passenger demand did fluctuate in different days. When we were predicting for the passenger demand in 16:00 of

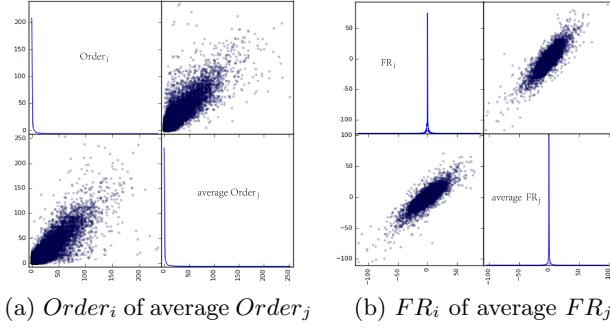


Figure 4: Correlations of Orders and FRs

July 24th, the prediction value was  $\frac{17+13+67}{3} \approx 30$  using all historical data. If we found out that patterns in July 3rd and 10th are more similar with 24th than 17th based on the change of demands, we would get the inference of  $\frac{17+13}{2} = 15$  using more relevant data, which is closer to the actual value (16 in this case).

Therefore, we define a parameter *FluctuationRate* to reflect the similarities between demand fluctuation in different time periods. Given grid  $r$  at time  $i$ , *FluctuationRate* is defined as Equation 1:

$$FluctuationRate_i^r = \frac{Order_i^r - Order_{i-1}^r}{\Delta t} \quad (1)$$

where  $\Delta t$  is the length of time slots. In the following sections of this paper, we abbreviate *FluctuationRate* $_i^r$  as  $FR_i^r$ . As is shown in Figure 4, the correlations between  $FR_i$  and the average value of  $FR_j$  is more apparent than the correlations between  $Order_i$  and the average  $Order_j$  for every  $j$ , where  $i - 4 \leq j < i$ .

In temporal predictor, *FR* is employed to filter out less related period in past three months. The inputs of the *TP* are : a) the order number of grid  $r$  of last time slot  $t_{cur}$ ,  $Order_{t_{cur}}^r$ ; b) the set of historical  $Order_i^r$  in last three months; c) the set of historical  $FR_i^r$  in last three months; and d) the similarity error  $\varepsilon$  where we say  $FR_{t_m}^r$  and  $FR_{t_n}^r$  are similar when  $|FR_{t_m}^r - FR_{t_n}^r| < \varepsilon$ .

The details of the algorithm are presented as follows: Firstly, we calculate the parameter  $FR_{t_{cur}}^r$  for current time  $t_{cur}$ . Secondly, we select all the time slot  $t_i$  whose *FR* is similar with  $FR_{t_{cur}}^r$ . Then we select  $t_i$ 's next time slot and its corresponding *FR*, upon which we can predict the order number of grid  $r$  of next time slot  $t_{cur+1}$  through the average of *FRs* and  $Order_{t_{cur}}^r$ . Note that unless the data after filtering is null, a traditional time-varying poisson model will not be used.

## 2.4 Spatial Predictor

Spatial predictor makes use of target grid's neighborhood data to predict its future demand, including passenger demand and drop-off data, along with the vehicle data of the target grid.

Intuitively, passenger demand is related to each other in different regions as the passengers and vehicles are moving around the city. Passengers may take public transportation to the nearest subway or bus station and then orders chauffeured service to their destination. Therefore, it's inferred that passenger demand  $Order_t^r$  in grid  $r$  at time  $t$  is related with the drop-off passengers in  $r$ 's neighborhood before  $t$ ,

$Dropoff_{t_{before}}^{r_{neighbor}}$ . Besides, it's also speculated that since passengers who had left grid  $r$  just before  $t$  was unlikely to show up again in  $r$  at  $t$ , passenger demand  $Order_t^r$  is related with the demand in  $r$  before  $t$ ,  $Order_{t_{before}}^r$ . What's more, drivers also have their own experience in pick-up points, which could be referred by the number of vehicle (*Cars*) in target region.

For a target grid to predict, we divide and aggregate its neighborhood into uneven grids as is shown in Figure 5(a) considering range-based influence, feature quality and dimension. For grids with larger size, the final value of each feature will be an average value of corresponding features regarding all included grids. Note that the overall neighborhood area in Figure 5(a) contains 79 grids, which would increase the feature dimension dramatically if there was no aggregation.

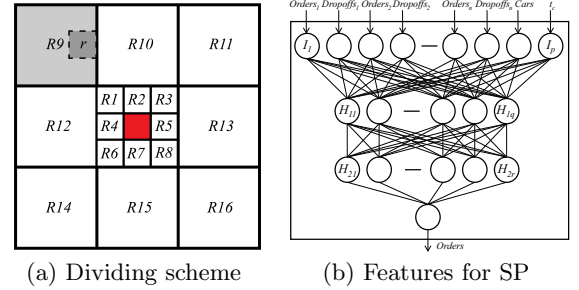


Figure 5: Framework of spatial predictor

As is shown in Figure 5(b), for a target grid to predict, we use four types of features: time  $t_c$  to predict; the number of passenger demand in grid  $r_i$ ,  $Orders^{r_i}$ ; the number of drop-off passengers,  $Dropoffs^{r_i}$ ; the number of vehicles,  $Cars^i$ . Firstly, passenger demand features are generated from the demand data of target's surrounding three-circle areas (containing 24 grids) in past three time periods (1 hour ago, 2 to 3 hours ago and 4 to 6 hours ago), one average value per period and grid. Secondly, passenger drop-off features are generated from the drop-off data of target's surrounding first circle with 8 grids in past three time periods (1 hour ago, 2 to 3 hours ago and 4 to 6 hours ago). Thirdly, the vehicle feature are generated from the quantity of vehicles within target grid in past one hour.

After generating features, an artificial neural network is trained to model the correlations in demands at different grids where the number of layers and the number of nodes in hidden layers are related with the input data.

## 2.5 Ensemble Predictor

In ensemble predictor, we aggregate the result of temporal predictor and spatial predictor. Although the idea of modeling temporally and spatially is intuitive yet widely used in spatiotemporal prediction [1] [8] [9], it is still flexible when confronted with different objectives. Note that the temporal predictor makes use of local data and spatial predictor mainly make use of its neighborhood data, which are non-repetitive and can provide not only local but relatively overall information in predicting target grid's passenger demand.

In practice, we train Gradient Boosting Decision Trees (GBDT) to combine the results of different predictors. To train such trees, we transform the time into two features:

*HOD* and *DOW*, along with the location of grids and other two features: the results of temporal and spatial predictor.

## 2.6 Zero-Grid Predictor

Based on historical records, a zero-grid predictor can provide possibilities of zero-demand areas for drivers and chauffeured car services. Before training *ZP*, we select features correlated to the zero demand including location, time period and this grid’s historical records. For a given grid  $r$  at time  $t$  to predict, features are generated from  $r$ ’s average demand of past one and two hours and past demand at the same *DOW* and *HOD* of past one and two weeks. Besides, we use  $r$ ’s relative position (*row* and *col*) in a city, along with the time  $t$ ’s *DOW* and *HOD*. Specifically, considering that the location features *row* and *col* are non-linearly related, a Gradient Boosting Classifier is trained to predict the possibility of Zero Grid. Upon a zero-grid predictor, we utilize the ensemble predictor to infer regions where the demand has a low possibility of being zero.

## 3. EXPERIMENT

In this section, we introduce the datasets, baselines and results of our experiment.

### 3.1 Datasets

In this paper, we generate three kind of data, including the demand and drop-off data and the vehicle data through two benchmark datasets: the order dataset collected from mobile phone applications and GPS dataset collected from onboard GPS devices in real operating cars. These real operational datasets are sampled and provided by one of China’s largest car rental and car-hailing service providers. The details are summarized in Table 1.

Table 1: Summary of datasets

Data Source	Domain	Entities
Order	Orders with estimated on-board location	6,792,756 orders
	Orders with actual drop-off location	4,206,832 drop-offs
GPS	GPS points of cars	512,658,480 GPS points
Urban Size	Area in 6th Ring Road of Beijing, 64×67 km	30×24 grids

### 3.2 Baselines

In experiments, we compare our model with 5 different baselines methods in total. In each experiment, the comparison of model performance is under the same temporal and spatial conditions for fair. The first three methods are classical and widely used techniques for prediction while the next two methods have been applied to passenger demand prediction in most recent studies:

**Classical Poisson Process** (*TVP\_C*) was firstly proposed in [2] and the model assumes that the demand of passengers obeys a Non-homogeneous Poisson process with a time-dependent arriving rate function  $\lambda(t)$ .

**Weighted Time-Varying Poisson Process** (*TVP\_W*) is a model modified from *TVP\_C*, which adds weights for latest demand pattern [6].

**Multiple Additive Regression Tree** (*MART\_C*) is a widely-used machine learning technique for regression problems, which produces a prediction model and improves the quality of each base learner.

**Classical Linear Regression** (*LR\_C*) is an approach for modeling the relationship between target variable and independent variables, which has been applied in studies in demand prediction [3].

**Auto-Regression Moving Average** (*ARMA*) provides a description of a stationary stochastic process in terms of two polynomials in the statistical analysis of time series, one for the auto-regression and the second for the moving average [6].

### 3.3 Ground Truth and Metrics

Since the actual value of orders (including the canceled ones) in grid  $r$  at time  $t$ ,  $a_t^r$  can directly reflect the passenger demands, we take it as **ground truth**. In the predicting process, we compare the result of prediction  $p_t^r$  with the actual value  $a_t^r$  in the following metrics:

**Regression Metrics.** In the evaluation of regression problem, the MAE and sMAPE are utilized to reflect the accuracy of prediction on the number of passenger demand.

$$MAE = \frac{1}{n} \sum |p_t^r - a_t^r|, sMAPE = \frac{1}{n} \sum \frac{|p_t^r - a_t^r|}{\delta_t^r} \quad (2)$$

$$\delta_t^r = \begin{cases} c & p_t^r = a_t^r = 0, c \neq 0 \\ p_t^r + a_t^r & otherwise \end{cases} \quad (3)$$

**Classification Metrics.** The measures precision (*prec*) and recall (*rec*) defined as Equation 4 are popular metrics used to evaluate the quality of a classification system:

$$prec = \frac{tp}{tp + fn}, rec = \frac{tp}{tp + fp} \quad (4)$$

where  $tp$  is the number of true positive predictions,  $fn$  is the number of false negative predictions and  $fp$  is the number of false positive predictions.

## 3.4 Experimental Results

### 3.4.1 Results of Temporal Predictor

For temporal predictor, we reveal the effectiveness of using *FluctuationRate* as a filter on the selection of historical data. All the methods in comparison are conducted on the dataset of Beijing in July, August and September, 2015. And the results of MAE and sMAPE are an overall average for every month.

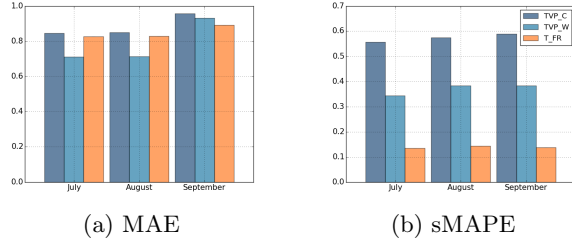
As is shown in Figure 6, while the MAEs of the three models are about the same, after adding *FluctuationRate* (*T\_FR*), the performance on the metrics of sMAPE is greatly improved than traditional Poisson Process (*TVP\_C*) and Weighted Time-Varying Poisson Process Model (*TVP\_W*).

### 3.4.2 Results of Spatial Predictor

As we mentioned in Section 2.4, feature dimensions would be much higher without aggregation and might have great impact on the training of model. Thus, we firstly verify

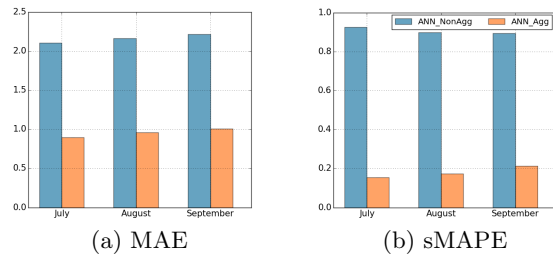
**Table 2: Results of spatial predictors with different features**

	Feature Types			Orders' Time Range			Orders' Distance Range			Dropoffs' Distance Range		
	$F_t+F_o$	$F_t+F_o$ $+F_d$	$F_t+F_o$ $+F_d+F_c$	1h	3h	6h	1c	2c	3c	1c	2c	3c
MAE	3.1637	1.3664	<b>1.0339</b>	1.2309	1.0972	<b>1.0861</b>	1.1827	1.1031	<b>1.0331</b>	1.9564	1.8140	<b>1.0339</b>
sMAPE	0.2334	0.2329	<b>0.2316</b>	0.2428	0.2312	<b>0.2308</b>	0.2611	0.2371	<b>0.2313</b>	0.2394	0.2343	<b>0.2316</b>


**Figure 6: Results of temporal predictor**

the significance of division and aggregation, upon which we clarify the effectiveness of the features that we use in the spatial predictor in every month.

**Effects of Division and Aggregation** In this experiment, features are extracted from the order and GPS datasets of Beijing in July, August and September, 2015. Then we feed the original and aggregated features into *ANN\_NonAgg* and *ANN\_Agg* respectively. Results in the Figure 7 show that the process of division and aggregation has remarkably improved the performance of learning by over 50% in both MAE and sMAPE for all three months.


**Figure 7: Results of models with and without aggregation**

**Effects of Different Features.** In this experiment, stochastic continuous data in two weeks between June and September 2015 are chosen as training data, and the models are validated on the data of the next week accordingly.

**Comparison between feature types.** Results in Table 2 illustrate that the increase in relevant feature types we select leads to the improvements on both MAP and sMAPE, where  $F_t$  stands for *time*,  $F_o$  for *Orders*,  $F_d$  for *dropoffs* and  $F_c$  for *Cars*.

**Range selection for Orders'  $s_{ij}^{T_i}$ .** As is shown in Table 2, by extending the time period of passenger demand from 1 hour before  $t_i$  (1h) to 3 hour (3h) and 6 hour (6h) step by step, there is a reduction in both MAE and sMAPE. So does with the expanding of grids inside the first circle (1c), the second (2c) and the third circle (3c).

**Range selection for Dropoffs'  $s_{ij}^{T_i}$ .** The results in Table 2 indicate that adding time periods into features increases the performances of the prediction step by step (1c, 3c, 6c). Hence, it's helpful to feed the drop-offs in past 1 hour in surrounding three circle regions into the spatial predictor.

### 3.4.3 Results of Ensemble Predictor

Table 3 presents that the performance is reached in prediction when combining *TP* and *SP* into *EP* (called *EST*). In Table 3, the ensemble predictor not only outperforms the individual *TP* and *SP* by over 15% in MAE and over 6% in sMAPE, but also has a lower MAP and sMAPE than feeding all the features into baseline methods (*LR\_C* and *MART\_C*). This is mainly because ensemble predictor keeps the advantages of temporal predictor and spatial predictor which utilizes both local and global information through linear and non-linear models.

**Table 3: Results of ensemble predictors**

Model	All Samples		Zero Samples	
	MAE	sMAPE	MAE	sMAPE
<i>TP</i>	0.8591	0.1407	0.1601	0.6082
<i>SP</i>	1.0339	0.2316	0.1687	<b>0.2611</b>
<i>LR_C</i>	1.2927	0.1445	6.3438	1.0000
<i>MART_C</i>	0.8081	0.1394	8.9117	1.0000
<i>EST</i>	<b>0.7037</b>	<b>0.1321</b>	<b>0.0012</b>	1.0000

Specifically, the sMAPEs for samples whose actual demand is zero provided by *LR\_C*, *MART\_C* and *TP + SP* are all 1.0000, which indicates the ineffectiveness of these predictors for zero samples. Therefore, a Zero-Grid Predictor is necessary for performance improvements.

### 3.4.4 Results of Zero-Grid Predictor

As mentioned in Section 2.6, we train a Zero-Grid Predictor (*ZP*) to provide information for driver chauffeured car service. The performances of *ZP* on different months when possibility threshold of positive is 0.5, where *prec* and *rec* of prediction are nearly 93% and 75% on average and the AUC of *ZP* reaches 95.8%.

### 3.4.5 Overall Results

The comparison between different methods are shown in Figure 8 adding *ARMA\_8* and the combination of our Zero-Grid Ensemble SpatioTemporal model (*ZEST*). *ARMA\_8* is an ARMA model taking past eight hours as a moving average. The results in Figure 8 show that *ZEST* outperforms *ARMA\_8*, *LR\_C* and *MART\_C* by over 10% in the prediction for every month. What's more, the integration of *ZP* also improves the overall performances of *EP+TP+SP*.

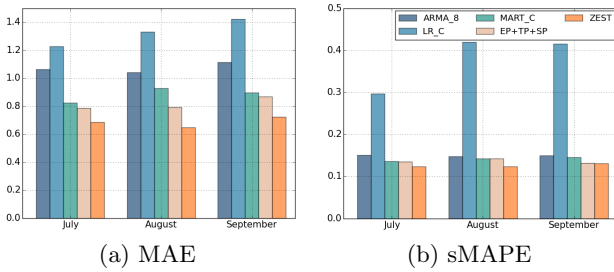


Figure 8: Overall results of predictors

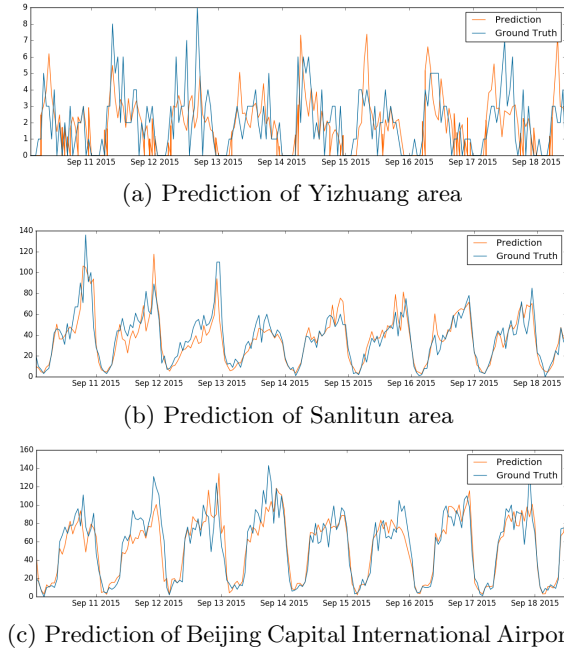


Figure 9: Results of *ZEST* against ground truth

Specifically, several areas are displayed as examples of our model’s results against the ground truth from September 10 to September 18 in Beijing in Figure 9. Figure 9(a) illustrates the prediction in Yizhuang Area, one of Beijing’s biggest residential areas, and Figure 9(b) shows the prediction in Sanlitun Area, Beijing’s business and entertainment district. It can be conveyed that Yizhuang suffers from morning rush-hour in a small extent while Sanlitun suffers from evening and late-night peaks, where in general, our model catches these peaks and deals with off-peaks properly, especially the time periods with zero demand. Besides, Figure 9(c) shows the performances of *ZEST* in Beijing’s traffic zones, where our model can accurately forecast the demand in these districts.

## 4. CONCLUSION

In this paper, we develop a hybrid model in predicting the passenger demand which makes use of different kinds of datasets from chauffeured cars. The effectiveness of *FluctuationRate* is confirmed to select similar historical records in temporal prediction. Then we model the influences of neighborhood regions to the target region through features like demands, drop-offs and vehicle numbers in a spatial pre-

dictor and then combine the temporal and spatial predictor all together. What’s more, to improve the working efficiency for chauffeured car drivers and alleviate supply-demand imbalance, we train a Zero-Grid predictor to predict the possibility of an area being a zero demand area. The integration of Zero-Grid predictor, ensemble predictor, spatial predictor and temporal predictor outperforms five baseline methods.

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